

2019 Annual Operating Budget			
Approved by the Board of Directors Nov 2018			
Income	2018 Budget	2018 Actuals Jan-Oct	2019 Budget
Individual Donors	\$155,236.00	\$103,760.62	\$110,000.00
Corporate/Foundation Donors	\$150,000.00	\$220,855.39	\$230,000.00
Corporate Sponsorship	\$40,000.00	\$53,137.99	\$65,000.00
Government Grants	\$200,000.00	\$237,842.11	\$270,000.00
Event Income	\$25,000.00	\$5,331.66	\$9,000.00
Rental Income	\$18,000.00	\$20,050.00	\$22,440.00
Program Income	\$24,000.00	\$69,794.09	\$65,000.00
	\$612,236.00	\$710,771.86	\$771,440.00
Expenses			
Professional staff	\$255,236.00	\$236,283.68	\$383,103.00
Employee benefits	\$38,000.00	\$25,104.05	\$38,537.00
Payroll taxes	\$13,000.00	\$20,304.11	\$25,000.00
Insurance	\$12,000.00	\$1,932.00	\$14,000.00
Professional Services	\$11,000.00	\$11,426.80	\$12,000.00
Communication	\$3,000.00	\$3,813.33	\$4,500.00
Program Expenses	\$50,000.00	\$191,518.04	\$200,000.00
Fundraising Expenses	\$5,000.00	\$1,157.06	\$6,000.00
Facilities Expenses – Repairs/Maintenance	\$12,000.00	\$6,633.67	\$12,000.00
Facilities Expenses – Utilities	\$15,000.00	\$11,282.80	\$12,000.00
Facilities Expenses – Mortgage Payments	\$175,000.00		\$40,000.00
Facility Expenses - Security	N/A	\$1,045.00	\$1,200.00
Dues & Subscriptions	\$2,000.00	\$1,889.94	\$2,500.00
Professional Development	\$8,000.00	\$5,466.50	\$7,000.00
Board Development & Strategic Planning	\$2,500.00	\$6,126.22	\$3,600.00
Printing, Copying, Postage	\$2,500.00	\$3,525.56	\$4,000.00
Employee appreciation & new hire expenses	\$1,000.00	\$511.00	\$1,000.00
Supplies	\$7,000.00	\$3,041.77	\$5,000.00
	\$612,236.00	\$531,061.53	\$771,440.00